

滨化股份 Befar Group (601678 CH)

2022年业绩承压,在建项目进展顺利

Performance Was Under Pressure In 2022 While The Progress Of Ongoing Projects Is Proceeding Smoothly



观点聚焦 Investment Focus



(Please see APPENDIX 1 for English summary)

- 公司发布 2022 年年报及 2023 年一季报。2022 年公司实现营收 88.92 亿元,同比-4.06%;实现归母净利润 11.78 亿元,同比-27.52%。2023Q1 公司实现营收 17.56 亿元,同比-21.68%,实现归母净利润 0.72 亿元,同比-80.63%。
- 烧碱: 烧碱价格持续高位, 业绩表现良好。2022 年, 烧碱行业需求增速高于产能增速, 出口向好, 烧碱价格同比增长62.20%, 处于历史高位。公司灵活调整营销策略, 积极拓展海外市场, 实现烧碱销量68.74 万吨, 同比+0.42%; 营收26.22 亿元, 同比+62.89%, 毛利14.28 亿元, 同比+157.69%。
- 环氧丙烷: 毛利同比下降。2022 年国内环氧丙烷价格同比下降 39.61%,原料丙烯价格平稳,给环氧丙烷业务带来较大压力。2022 年,公司实现环氧丙烷销量 22.83 万吨,同比+2.41%;营收20.29 亿元,同比-38.15%,毛利-1.41 亿元,同比-111.15%。
- 在建项目顺利推进,未来有望贡献增量。碳三碳四综合利用项目,全部公辅工程已投用,碳三碳四综合利用项目(一期)——60 万吨/年 PDH 装置及 80 万吨/年丁烷异构装置已于2022年7月31日实现机械中交。一期项目主要产品为丙烯和异丁烷,其中丙烯可代替公司现有丙烯采购,同时对外销售。我们认为未来随着 24/74.2 万吨/年环氧丙烷/甲基叔丁基。(PO/MTBE)项目顺利投产,将充分消化公司一期丙烯产能及异丁烷产能,进而产业链条的延伸,提升公司盈利能力及综合竞争力。4000 吨/年溴素项目 2022年8月建成投产。除此之外,公司建设了滨州市氢能产业发展示范项目,打造可燃料到产化压缩充装基地。滨城基地液氯原料供应系统改造项目顺利开车,实现了化工、东瑞两片区的液氯相互输送,为实现化工片区下游装置达产提供保障。
- 投資建议。我们预计公司 2023~2025 年归母净利润分别为 8.09、11.15 亿元和 15.89 亿元, EPS 分别为 0.39、0.54、0.77 元, 参照可比公司估值水平, 给予其 2023 年 15 倍 PE, 对应目标价为 5.85 元 (原目标价: 11.76 元, 基于 2021 年 14 倍 PE, 下调 50.25%), 维持"优于大市"评级。
- 风险提示。产品价格大幅波动,下游需求不及预期,在建项目 进展不及预期。

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表 1 公司业务拆分

业务	项目	2019	2020	2021	2022E	2023E	2024E	2025
烧碱	营业收入 (亿元)	18.30	13.00	16.41	27.05	19.32	19.97	22.97
	营业成本 (亿元)	10.53	10.83	10.87	12.77	12.04	12.45	13.07
	毛利 (亿元)	7.77	2.17	5.54	14.28	7.28	7.52	9.90
	毛利率 (%)	42%	17%	34%	53%	38%	38%	43%
	营业收入 (亿元)	18.24	25.15	34.77	23.00	19.83	22.01	25.52
环氧丙烷	营业成本 (亿元)	17.20	18.73	22.10	24.41	18.71	19.82	20.99
外判内处	毛利 (亿元)	1.04	6.42	12.67	-1.41	1.12	2.19	4.54
	毛利率 (%)	6%	26%	36%	-6%	6%	10%	18%
	营业收入 (亿元)	2.84	3.25	9.73	7.14	6.78	6.45	6.45
三氯乙烯	营业成本 (亿元)	2.45	3.26	7.61	4.78	4.55	4.32	4.32
二秋〇神	毛利 (亿元)	0.39	-0.01	2.12	2.36	2.24	2.13	2.13
	毛利率 (%)	14%	0%	22%	33%	33%	33%	33%
	营业收入 (亿元)	2.98	4.32	7.30	6.21	4.88	5.12	6.15
订务务工站	营业成本 (亿元)	1.63	3.41	5.55	6.37	4.14	4.22	4.43
环氧氯丙烷	毛利 (亿元)	1.35	0.91	1.75	-0.16	0.74	0.90	1.72
	毛利率 (%)	45%	21%	24%	-3%	15%	18%	28%
氯丙烯	营业收入 (亿元)	5.44	4.85	6.83	7.09	4.09	4.30	5.15
	营业成本 (亿元)	3.64	3.21	3.89	4.28	3.42	3.49	3.66
	毛利 (亿元)	1.79	1.65	2.93	2.81	0.67	0.81	1.49
	毛利率 (%)	33%	34%	43%	40%	16%	19%	29%
	营业收入 (亿元)	1.84	1.93	5.66	5.54	3.01	3.16	3.79
四氯乙烯	营业成本 (亿元)	2.26	2.24	3.12	3.18	2.55	2.60	2.73
四乘口师	毛利(亿元)	(0.42)	(0.31)	2.55	2.36	0.46	0.56	1.07
	毛利率 (%)	-23%	-16%	45%	43%	15%	18%	28%
	营业收入 (亿元)					37.12	62.35	62.3
C3C4 综合利用项目	营业成本 (亿元)					31.04	52.13	52.1
C3C4 综合剂用项目	毛利 (亿元)					6.08	10.22	10.2
	毛利率 (%)					16%	16%	16%
	营业收入 (亿元)	12.00	12.07	11.98	12.89	12.89	12.89	12.8
甘仙山久	营业成本 (亿元)	8.20	7.26	5.01	8.46	8.46	8.46	8.46
其他业务	毛利(亿元)	3.80	4.81	6.97	4.43	4.43	4.43	4.43
	毛利率 (%)	32%	40%	58%	34%	34%	34%	34%
	营业收入 (亿元)	61.64	64.57	92.68	88.92	107.92	136.24	145.2
合计	营业成本 (亿元)	45.91	48.94	58.15	64.26	84.90	107.48	109.7
合圻	毛利(亿元)	15.73	15.63	34.53	24.66	23.02	28.76	35.4
	毛利率 (%)	26%	24%	37%	28%	21%	21%	24%

资料来源: Wind, HTI

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表	1	可比公司任值表	•

代码	简称	总市值 -	EPS (元)			PE (倍)		
1八吗 间孙	心中但	2021	2022E	2023E	2021	2022E	2023E	
002648.SZ	卫星化学	489.48	3.49	0.91	1.42	4.16	15.99	10.21
600075.SH	新疆天业	87.42	0.97	0.50	0.31	5.31	10.25	16.53
	平均		2.23	0.70	0.87	4.73	13.12	13.37

注: 收盘价为 2022 年 5 月 5 日价格

资料来源: Wind, HTI。备注: 由于齐翔腾达无 2023 年及之后一致性预期, 改用卫星化学作为可比公司。

海通國際 HAITONG

财务报表分析和预测

主要财务指标	2022	2023E	2024E	2025E	利润表 (百万元)	2022	2023E	2024E	2025E
毎股指标(元)					营业总收入	8892	10792	13624	14528
每股收益	0.57	0.39	0.54	0.77	营业成本	6426	8490	10748	10979
每股净资产	5.51	5.83	6.37	7.14	毛利率%	27.7%	21.3%	21.1%	24.4%
每股经营现金流	0.67	0.53	1.24	0.97	营业税金及附加	123	140	177	189
每股股利	0.13	0.00	0.00	0.00	营业税金率%	1.4%	1.3%	1.3%	1.3%
价值评估 (倍)					营业费用	24	22	27	29
P/E	8.71	12.70	9.21	6.46	营业费用率%	0.3%	0.2%	0.2%	0.2%
P/B	0.91	0.86	0.78	0.70	管理费用	530	540	681	726
P/S	1.15	0.95	0.75	0.71	管理费用率%	6.0%	5.0%	5.0%	5.0%
EV/EBITDA	6.10	6.08	4.83	3.81	EBIT	1720	1579	1963	2575
股息率%	2.6%	0.0%	0.0%	0.0%	财务费用	169	196	196	196
盈利能力指标(%)					财务费用率%	1.9%	1.8%	1.4%	1.4%
毛利率	27.7%	21.3%	21.1%	24.4%	资产减值损失	-53	-350	-350	-350
净利润率	13.3%	7.5%	8.2%	10.9%	投资收益	24	54	68	73
净资产收益率	10.4%	6.7%	8.5%	10.8%	营业利润	1546	1087	1486	2103
资产回报率	6.5%	4.4%	5.4%	7.3%	营业外收支	4	-35	-35	-35
投资回报率	8.3%	7.4%	8.6%	10.3%	利润总额	1550	1052	1451	2068
盈利增长(%)	0.570	7.470	0.070	10.5/0	EBITDA	2221	2309	2735	3392
营业收入增长率	-4.1%	21.4%	26.2%	6.6%	所得税	348	2309	319	455
EBIT增长率	-39.4%	-8.2%	24.3%	31.2%	有效所得税率%	22.4%	232	22.0%	22.0%
净利润增长率	-39.4% -27.5%	-8.2%	37.9%	42.5%	有	22.4%	12	22.0% 17	22.0%
学利内培 下午 偿债能力指标	-27.5%	-31.4%	37.9%	42.5%	,				
	26.00/	24.00/	26.40/	24 40/	归属母公司所有者净利润	1178	809	1115	1589
资产负债率	36.8%	34.8%	36.4%	31.4%					
流动比率	0.97	1.04	1.17	1.47	w - + + + / \				
速动比率	0.77	0.86	0.99	1.29	资产负债表(百万元)	2022	2023E	2024E	2025E
现金比率	0.34	0.18	0.29	0.40	货币资金	1606	812	1637	1919
经营效率指标					应收账款及应收票据	149	169	232	195
应收账款周转天数	5.48	5.00	5.00	5.00	存货	580	441	631	477
存货周转天数	31.94	28.00	28.00	28.00	其它流动资产	2245	3252	4070	4531
总资产周转率	0.51	0.59	0.69	0.68	流动资产合计	4580	4674	6571	7121
固定资产周转率	1.99	1.89	1.79	1.68	长期股权投资	709	759	809	859
					固定资产	4469	6930	8265	9015
					在建工程	5333	3167	2083	1542
					无形资产	809	834	859	884
现金流量表 (百万元)	2022	2023E	2024E	2025E	非流动资产合计	13495	13880	14222	14521
净利润	1178	809	1115	1589	资产总计	18076	18554	20794	21642
少数股东损益	24	12	17	24	短期借款	1552	1552	1552	1552
非现金支出	555	1081	1122	1167	应付票据及应付账款	942	473	1318	512
非经营收益	83	176	162	157	预收账款	0	0	0	0
营运资金变动	-464	-984	136	-933	其它流动负债	2208	2480	2743	2785
经营活动现金流	1377	1093	2552	2004	流动负债合计	4702	4505	5613	4849
资产	-1159	-1134	-1134	-1134	长期借款	1697	1697	1697	1697
投资	-104	-450	-450	-450	其它长期负债	248	248	248	248
其他	37	39	53	58	非流动负债合计	1946	1946	1946	1946
投资活动现金流	-1226	-1545	-1531	-1526	负债总计	6648	6451	7559	6794
债权募资	-382	0	0	0	实收资本	2058	2058	2058	2058
股权募资	118	-146	0	0	归属于母公司所有者权益	11334	11996	13111	14700
其他	-723	-196	-196	-196	少数股东权益	94	106	123	148
融资活动现金流	-987	-342	-196	-196	负债和所有者权益合计	18076	18554	20794	21642
现金净流量	-828	-794	825	282	No object to the object of the second part of				

备注: (1) 表中计算估值指标的收盘价日期为 05 月 22 日; (2) 以上各表均为简表资料来源: 公司年报(2022), HTI



APPENDIX 1

Summary

- The company releases the annual report of 2022 and Q1 report of 2023. In 2022, the company realized revenue of Rmb8.892bn, -4.06% YoY; realized NPAtS of Rmb1.178bn, -27.52% YoY. In Q1 2023, the company realized revenue of Rmb1.756bn, -21.68% YoY; realized NPAtS of Rmb72mn, -80.63% YoY.
- Caustic Soda: Caustic soda prices remained at high levels, resulting in a good performance. In 2022, the demand growth in the caustic soda industry exceeded the capacity growth rate, and exports performed well. The caustic soda prices increased by 62.20% YoY, reaching a historical high. The company flexibly adjusted its marketing strategy and actively expanded overseas markets, achieving a caustic soda sales volume of 687,400 tons, +0.42% YoY. The revenue reached Rmb2.622bn, +62.89% YoY, and the gross profit reached Rmb1.428bn, +157.69% YoY.
- **Propylene Oxide: Gross profit declined YoY.** In 2022, the domestic propylene oxide prices witnessed a significant decrease of 39.61% YoY, while the raw material propylene prices remained stable. This situation imposed significant pressure on the propylene oxide business. In 2022, the company achieved a sales volume of 228,300 tons of propylene oxide, +2.41% YoY. However, the revenue realized Rmb2.029bn, -38.15% YoY, and the gross profit reached Rmb-141mn, -111.15% YoY.
- Profit forecast and investment rating. We estimate that the NPAtS in 2023-2025 will be Rmb0.809/1.115/1.589bn, with EPS of Rmb0.39/0.54/0.77 respectively for 2023-2025. Referring to the comparable companies, we cut our target price by 50% to Rmb5.85 on 15x PER of 2023 (as the previous was based on 14x PER of 2021), and we maintain the OUTPERFORM rating.
- **Risks warnings.** Product prices fluctuate significantly. Downstream demand falls short of expectations. Project construction progress is not as expected.



附录 APPENDIX

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分析师股票评级

优于大市,未来 12-18 个月内预期相对基准指数涨幅在 10%以上,基准定义如下

中性,未来 12-18 个月内预期相对基准指数变化不大,基准定义如下。根据FINRA/NYSE 的评级分布规则,我们会将中性评级划入持有这一类别。

弱于大市,未来 12-18 个月内预期相对基准指数跌幅在 10%以上,基准定义如下

各地股票基准指数: 日本 – TOPIX, 韩国 – KOSPI, 台湾 – TAIEX, 印度 – Nifty100, 美国 – SP500; 其他所有中国概念股 – MSCI China.

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Analyst Stock Ratings

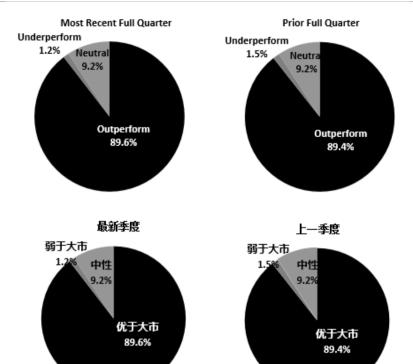
Outperform: The stock's total return over the next 12-18 months is expected to exceed the return of its relevant broad market benchmark, as indicated below.

Neutral: The stock's total return over the next 12-18 months is expected to be in line with the return of its relevant broad market benchmark, as indicated below. For purposes only of FINRA/NYSE ratings distribution rules, our Neutral rating falls into a hold rating category.

Underperform: The stock's total return over the next 12-18 months is expected to be below the return of its relevant broad market benchmark, as indicated below.

Benchmarks for each stock's listed region are as follows: Japan – TOPIX, Korea – KOSPI, Taiwan – TAIEX, India – Nifty100, US – SP500; for all other China-concept stocks – MSCI China.

评级分布 Rating Distribution



截至 2023 年 3 月 31 日海通国际股票研究评级分布

	优于大市	中性	弱于大市	
		(持有)		
海通国际股票研究覆盖率	89.6%	9.2%	1.2%	
投资银行客户*	5.2%	6.4%	9.5%	

^{*}在每个评级类别里投资银行客户所占的百分比。

上述分布中的买入,中性和卖出分别对应我们当前优于大市,中性和落后大市评级。

只有根据 FINRA/NYSE 的评级分布规则,我们才将中性评级划入持有这一类别。请注意在上表中不包含非评级的股票。

此前的评级系统定义(直至2020年6月30日):

买入, 未来 12-18 个月内预期相对基准指数涨幅在 10%以上, 基准定义如下

中性,未来 12-18 个月内预期相对基准指数变化不大,基准定义如下。根据 FINRA/NYSE 的评级分布规则,我们会将中性评级划入持有这一类别。

卖出,未来 12-18 个月内预期相对基准指数跌幅在 10%以上,基准定义如下

各地股票基准指数: 日本-TOPIX, 韩国-KOSPI, 台湾-TAIEX, 印度-Nifty100; 其他所有中国概念股-MSCI China.



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	Outperform	Neutral	Underperform	
		(hold)		
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IB clients*	5.2%	6.4%	9.5%	

^{*}Percentage of investment banking clients in each rating category.

BUY, Neutral, and SELL in the above distribution correspond to our current ratings of Outperform, Neutral, and Underperform.

For purposes only of FINRA/NYSE ratings distribution rules, our Neutral rating falls into a hold rating category. Please note that stocks with an NR designation are not included in the table above. **Previous rating system definitions (until 30 Jun 2020):**

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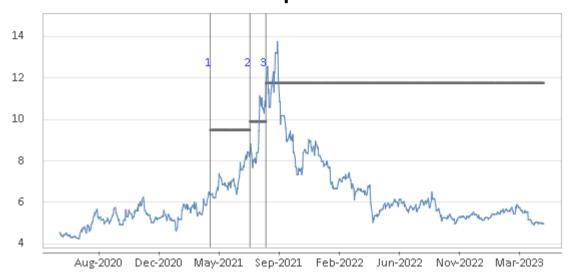
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Recommendation Chart

Befar Group - 601678 CH



- 1. 23 Apr 2021 OUTPERFORM at 6.4 target 9.49.
- 2. 22 Jul 2021 OUTPERFORM at 8.33 target 9.9.
- 3. 27 Aug 2021 OUTPERFORM at 10.62 target 11.76.

Source: Company data Bloomberg, HTI estimates